

## Contract Logistics: Interlocking Logistics Services from one Source

Efficient logistics concepts are a basic requirement for economic success today. Therefore, many trade and industry companies trust such reliable logistics service providers as the NOSTA Group with the implementation of their logistics processes. The NOSTA Group creates service packages, especially coordinated with customer requirements, based on many years of industry and customer-specific know-how. Thus, the full-service logistics provider's clients can concentrate entirely on their core competencies.

### The NOSTA Group as a Reliable Partner

Outsourcing the logistics business to contract logistics providers opens up many opportunities for client companies. „One of the biggest advantages is obviously that you benefit from our extensive know-how as an experienced logistics expert,” explains Nicolas Gallenkamp, Managing Partner of NOSTA Holding GmbH. For more than 40 years, the family-run company has been successful in the fields of national and international land transport, sea and air freight, warehousing, contract logistics and value-added services, offering the entire spectrum of innovative services. The NOSTA Group has more than 40 locations worldwide, currently employing around 750 people. The company also has generous logistics space and goods transfer points of approx. 250,000 m<sup>2</sup>. With the subsidiary FEIL Lager- und Transportsysteme GmbH the NOSTA Group is also an expert in the production of various load carriers.



### We've Got Your Back

“Today's logistics customer needs a real partner who thinks ahead and delivers tailor-made logistics solutions,” says Andreas Wolke-Hanenkamp, CEO of NOSTA Logistics GmbH. „Especially in the field of contract logistics, this is an added value that pays off for our customers.” Within the framework of long-term contracts, the NOSTA Group provides its customers with all logistics services. These not only interlock exactly with the company's processes, but are also precisely aligned with the requirements of the respective industry. Apart from transportation by truck, train, ship or plane, the logistics specialist also offers comprehensive additional services: from the storage of goods, to picking, invoicing and quality control to customs processing and individual value-added services. The wide range of services also comprises efficient personnel concepts, the continuous optimisation of processes and IT systems support. Close cooperation and continuous relief give customers the opportunity to concentrate on their core business. Increased capacities also open up new business areas, relieve their own resources and improve their competitive edge.

## Your Advantage at a Glance:

- Cost optimising in logistics
- Effective, optimised processes
- Highest level logistics concepts
- Relief of own resources
- Comprehensive service spectrum
- First-class industry know-how
- All services from one source

## Step by Step to more Effectiveness

The project planning phase is divided into four sections. As part of a detailed consultation, the common goals of the cooperation are defined and the structures of the overall concept outlined. And then we begin: It is important to explore weak points and formulate the concrete desired state, based on detailed process analysis. The third phase sees the beginning of operative and administrative realisation. Once the initial framework contract has been agreed and the budget has been determined, the NOSTA Group logistics specialists dedicate themselves to the project's structure and process organisation. They revise and optimise not only the IT, warehousing and materials handling but also train the future employees.



In order to ensure high quality and effectiveness in the logistics processes permanently, we focus on continuous systems development and process optimisation.



## A Profitable Investment

Many production companies use various forwarders and carriers for their transport needs. This usually involves a great deal of administrative and organisational time and effort. Individual contracts have to be agreed and invoices issued for each transport. In contrast, cooperation with an experienced logistics service provider such as the NOSTA Group offers a number of advantages. The logistics expert can draw on a great deal of specialist knowledge, its own fleet of vehicles and a network of proven partners, and not only commits to transporting goods, but also to organising the entire transport process. It is the competent contact for all matters relating to the transport process – also for legal or administrative purposes. Thanks to the optimisation of the entire logistics chain, sooner or later the financial benefit of such cooperation is apparent and this investment in a sustainable solution pays off.

## Successful Customer Projects

The NOSTA Group has already designed and implemented a large number of successful contract logistics concepts for customers from a wide variety of industries in the past. The company has especially made a name for itself with individual industry solutions as a partner of the paper industry. The mid-sized logistics company has however also established itself as a reliable contract logistics company in other industry sectors. For many years now, a well-known wheat starch producer, serving both the non-food and food industries, has been part of the company's loyal customer base. „After we were initially commissioned to carry out the transportation of raw materials in Germany and abroad, the cooperation has gradually expanded due to our customer's great satisfaction,“ says Andreas Wolke-Hanenkamp.



„In the meantime, we have positioned permanent employees at the production site who look after the entire transport management and carry out quality control and testing in addition to billing and customs documentation.“ In order to guarantee the highest standards and excellent quality in the area of food, the handling of raw materials strictly follows HACCP concept guidelines. „Depending on the company situation, we design tailor-made logistics concepts together with the customers, which optimise the flow of goods. The prospect of long-term cooperation opens up mutual development potential.“ Gallenkamp sums up.

## Your contact



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### NOSTA Group:

More than 750 employees. Over 40 branches worldwide. On the road successfully for more than 40 years in the world of logistics. The NOSTA Group is an international, family-run logistics service provider consisting of the NOSTA Holding GmbH (carriage of goods by all modes of transport, warehousing, contract logistics) and the NOGA GmbH (production of individual load carriers). Apart from optimum planning and carrying out our logistics processes, our company also concentrates on developing individual industry solutions and future-oriented concepts. Quality, dependability and practiced customer-focus are always at the centre of our activities.